

## Notes on Consumer Theory:

### Duality of Marshallian and Hicksian Demand Function

#### Theorem

Under regular assumption about utility function underlying the demand functions we have that:

1.  $x_i^m(p, m) = x_i^h(p, v(p, m))$
2.  $x_i^h(p, \bar{u}) = x_i^m(p, e(p, \bar{u}))$

Suppose  $u(.) = x_1 x_2$  and income equal  $m$ ; then we have:

$$x_1^m = \frac{m}{2p_1}$$

$$x_2^m = \frac{m}{2p_2}$$

**Question:** What will make these demand functions shift?

And we have:

$$v(p, m) = \frac{m}{2p_1} \cdot \frac{m}{2p_2} = \frac{m^2}{4p_1 p_2}$$

**\*\*&\*\***

Now suppose we fix utility at  $\bar{u}$ , then we have:

$$x_1^h = \left[ \frac{\bar{u} p_2}{p_1} \right]^{\frac{1}{2}}$$

$$x_2^h = \left[ \frac{\bar{u} p_1}{p_2} \right]^{\frac{1}{2}}$$

**Question:** What will make these demand functions shift?

And we will have:

$$e(p, \bar{u}) = p_1 x_1 + p_2 x_2 = p_1 \left[ \frac{\bar{u} p_2}{p_1} \right]^{\frac{1}{2}} + p_2 \left[ \frac{\bar{u} p_1}{p_2} \right]^{\frac{1}{2}}$$

$$e(p, \bar{u}) = 2[p_1 p_2 \bar{u}]^{\frac{1}{2}}$$

**\*\*&\*\***

### Application of Theorem

Let us check:

$$2. \ x_i^h(p, \bar{u}) = x_i^m(p, e(p, \bar{u}))$$

To do so suppose  $m = 2[p_1 p_2 \bar{u}]^{\frac{1}{2}}$

What will be the Marshallian demand for  $x_1$ ?

$$x_1^m = \frac{m}{2p_1} \xrightarrow{\text{plugging for } m}$$

$$x_1^m = \frac{2[p_1 p_2 \bar{u}]^{\frac{1}{2}}}{2p_1} = [p_1 p_2 \bar{u}]^{\frac{1}{2}} \cdot p_1^{-1} = [p_2 \bar{u}]^{\frac{1}{2}} \cdot p_1^{-1} \cdot p_1^{\frac{1}{2}} = [p_2 \bar{u}]^{\frac{1}{2}} \cdot p_1^{-\frac{1}{2}} = \left[ \frac{\bar{u} p_2}{p_1} \right]^{\frac{1}{2}}$$

And it is the Hicksian demand if  $u(.) = \bar{u}$

So the theorem checked.



**\*\*&\*\***

You can check

$$1. \ x_i^m(p, m) = x_i^h(p, v(p, m))$$

as an exercise.

## Implications of Duality

### I. Equality of Quantity Demanded

Duality means that given a set of prices, then the **quantity demanded** calculated using a Marshallian demand for a given level of income will be identical to the **quantity demanded** calculated using a Hicksian demand for the utility level that has been achieved by the choices made using the values obtained by Marshallian demands.

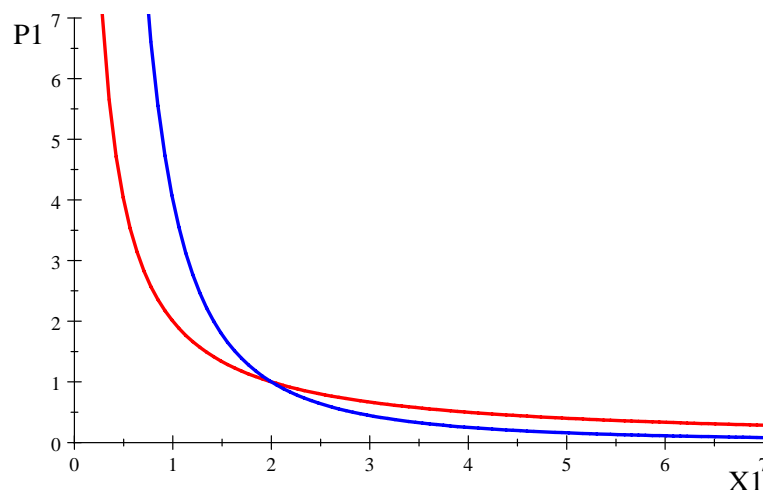
Alternatively, it says that given a set of prices, **the quantity demanded** calculated using a Hicksian demand for a fixed utility level will be identical to **the quantity demanded** calculated using a Marshallian demand if income is the minimum expenditure needed to remain at that fixed utility.

Put it simple, it says that Marshallian and Hicksian demand **have an intersection**. Moreover they intersect in **a consistent way**.

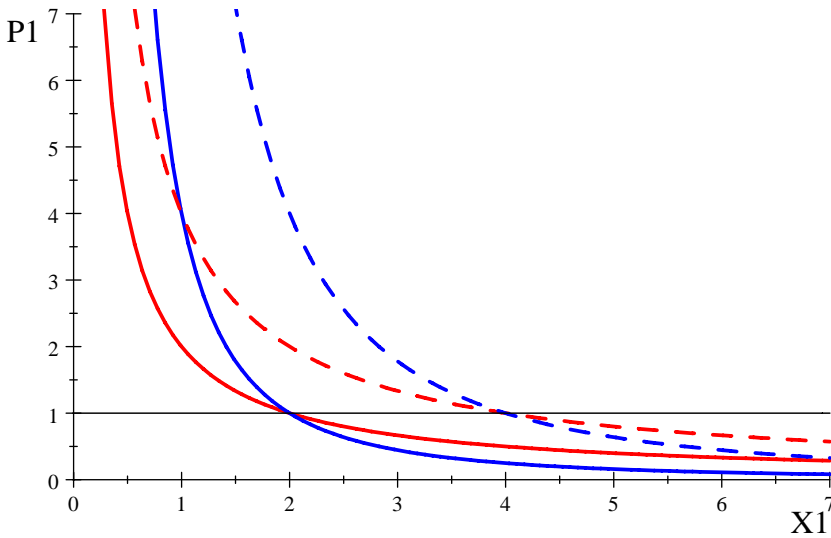
“Consistent way” means:

- (i) Suppose income rises, increase in income in Marshallian conception makes utility increase and demand curve shift.
- (ii) Now, if we shift a Hicksian demand by the magnitude of the change in utility in (i) the two demands intersect again at the same price level.

**Red: Marshallian; Blue: Hicksian**



**After a consistent shift of both demands:**



You see that they intersect at  $p_1 = 1$  is the first place and then after a consistent shift.

**II.** For every quantity demanded computed using a Marshallian (Hicksian) demand there is a crossing Hicksian demand having as the parameter a different utility level (compensated income).

**Optional:** You can verify this property using the explicit functions given to you in this note, as an exercise.